# Approaches to earning and sustaining trust in healthcare

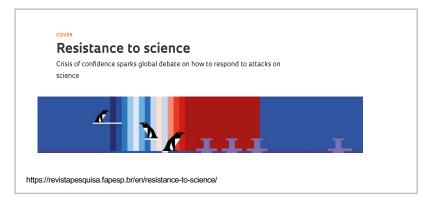
Where are we and where do we want to go?

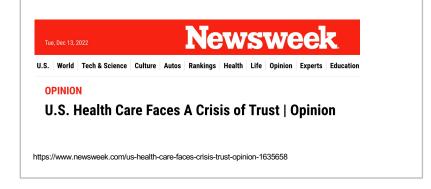


2023 Healthcare Safety Conference University of Texas Commons Conference Center August 23-24

### Goals

- Current state of trust and why it matters
- What conclusions can we draw from last decades of scholarship in trust to inform future studies and practice?
- A framework for evaluating trust in an organization







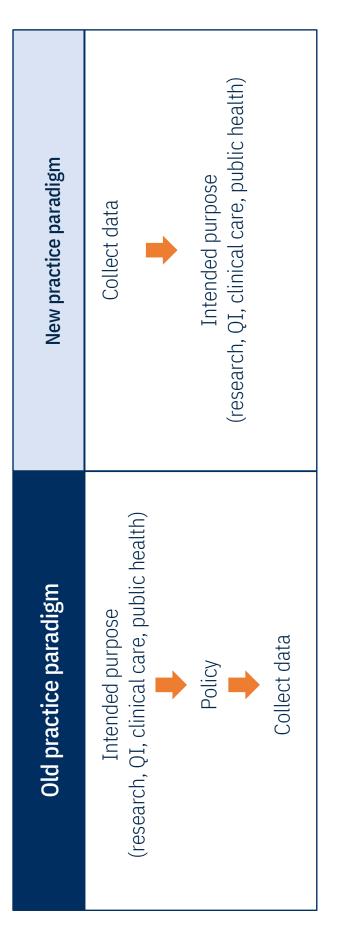


## Shifting contexts: Expansion of health information technologies

- EHR: In 10 years, hospitals:  $78\% \rightarrow 96\%$ 
  - Office based physicians: 34% → 78% (ONC)
- 350,000 Consumer health apps (IQVIA, 2021)
- \$\$\$ Spending billions of dollars \$\$\$
- Data sharing: Increasing interoperability capabilities (ONC, 2020)
- Variation in capacity for advanced health analytics



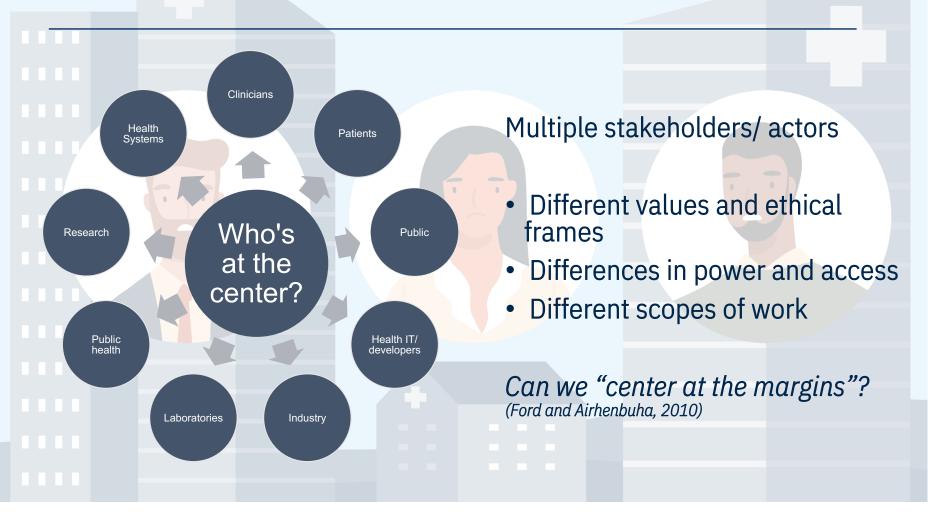
# Strains on policy frameworks



What are the appropriate policies? Where do we need to innovate? Where do existing structures work?



### Strains on ethical frameworks



# Strains on structural equity



Original Investigation | Public Health

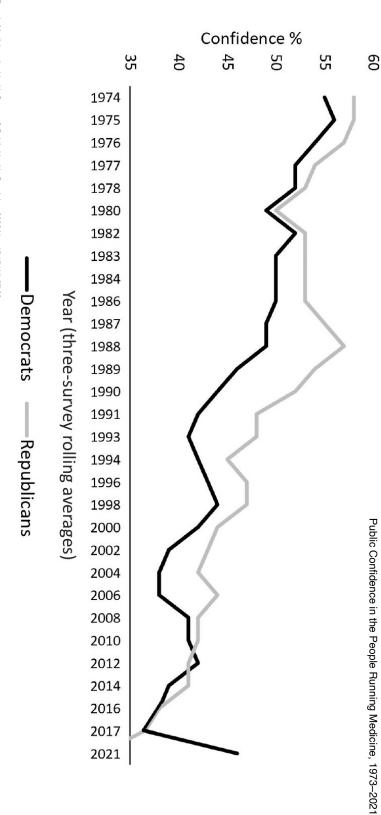
Patient-Reported Experiences of Discrimination in the US Health Care System

Paige Nong, BA; Minakshi Raj, PhD; Melissa Creary, PhD; Sharon L. R. Kardia, PhD; Jodyn E. Platt, PhD

# ~ 20% of the U.S. public reports experiencing discrimination when receiving health care



# **Strains on trust**



Blendon RJ, Benson JM. Trust in Medicine, the Health System & Public Health. Daedalus. 2022 Nov 15;151(4):67-82.

# What is health policy?



Toby Citrin, JD, MPH

Decision making that shapes rules and action and that blends

professional knowledge

with community values

(paraphrase)



# **Policy problem**

Are we creating systems that deserve the trust of people and populations?

How can we better align policy with public expectations and values?



### Examining public comfort, values, and alignment with current policy

- Study 1: Is the public comfortable with data sharing?
- <u>Study 2</u>: Does current policy for data sharing (notification) align with public comfort?
- Study 3: Does it matter?



### **Research methods**

- Surveys of general public (2016, 2019, 2021)
  - 2016 (GfK/ IPSOS) (n=1,014)
  - 2019 (NORC) (n= 2,060); 2021 (NORC) (n= 1,541) Longitudinal
- Public deliberation in Michigan (2019-2021) (n=143)
  - 6 sessions; Patients (n=62), Community members (n=81)
- Funding
  - Life Cycle of Data Policies and Practices (NIH/ NCI 5R01CA214829-02); Public Trust of Artificial Intelligence in the Precision CDS Health Ecosystem (NIH/ NIBIB 1-R01-EB030492-01)

# Study 1: Is the public comfortable with being a part of information sharing networks?





I am comfortable having my electronic health information being part of a network that includes:

Other health care providers involved in my care

Research networks

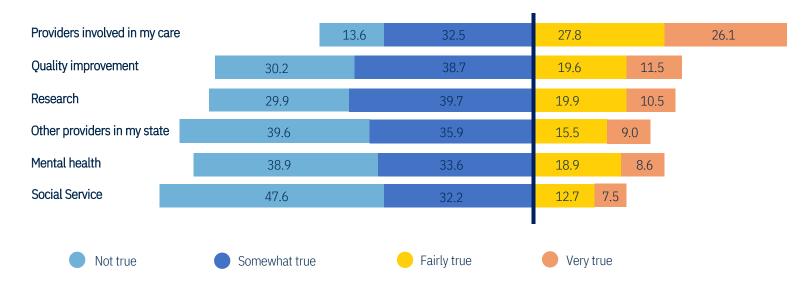
Quality improvement networks

Mental health services

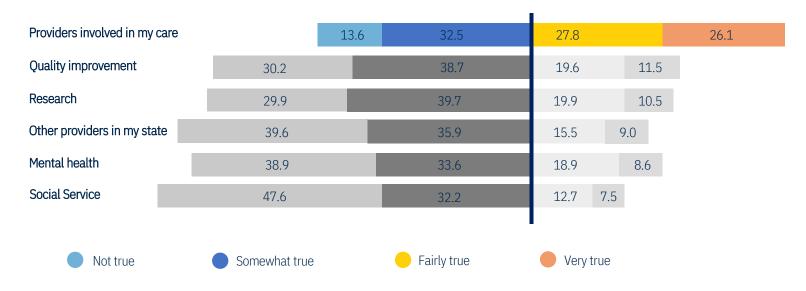
All health care providers in my state

Social service agencies

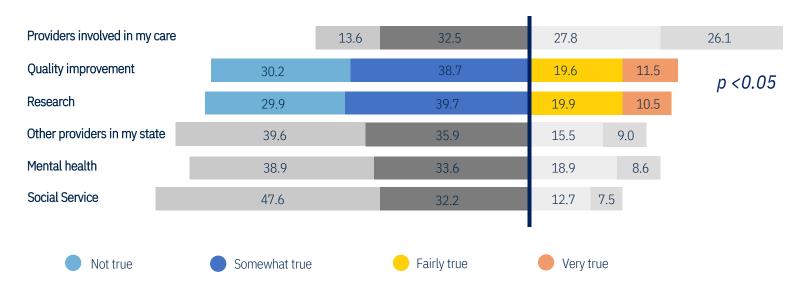
I am comfortable being part of a network that includes...



I am comfortable being part of a network that includes...



I am comfortable being part of a network that includes...



| Factors ass<br>networks <sup>1</sup> | sociated with comfort with information sharing                                   | b* (p value)<br>R <sup>2</sup> = 0.426 |
|--------------------------------------|--|--|
|                                      | B.A. or higher   | REF                                    |
| <b>Education</b>                     | Some college   | 0.009 (0.773)                          |
|                                      | High school or less  | -0.110 (0.003)                         |
|                                      | Health System Trust Index  |  |
| Trust                                | (Range 4= low trust; 16 = high trust)  | 0.094 (0.033)                          |
|                                      | Generalized Trust  | 0.081 (0.030)                          |
|                                      |  |  |
| Governance/                          | Obligation to Participate in Research  | 0.217 (<0.001)                         |
| Obligation                           | Confidence in current governance (index)   |  |
|                                      | (Range: 1 = Low confidence; 4 = high confidence)                                 | 0.393 (<0.001)                         |
|                                      | Privacy Index  |  |
|                                      | (Range: 1= low privacy concerns; 4 = high privacy concerns)                      | -0.276 (0.002)                         |
| Privacy                              | Privacy*My health insurer could use information against me                       |  |
| Tivacy                               | (interaction term)   | 0.298 (0.030)                          |
|                                      |  |  |
|                                      | My health insurer could use my information against me                            | -0.063 (0.470)                         |
| Permission                           | I would like to give permission for health information to be shared in a network | 0.116 (0.001)                          |
| Notification                         | I would like to be notified if my health information is shared                   | -0.090 (0.012)                         |

| Factors ass<br>networks <sup>1</sup> | sociated with comfort with information sharing                           | b* (p value)<br>R <sup>2</sup> = 0.426 |
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|                                      | (Range: 1 = Low confidence; 4 = high confidence)                         | 0.393 (<0.001)                         |
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| 1 011111001011                       | network  | 0.116 (0.001)                          |
| Notification                         |  |  |
|                                      | I would like to be notified if my health information is shared           | -0.090 (0.012)                         |

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|                                      |  |  |
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|                                      | B.A. or higher  | REF                                    |
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| Trust                                | (Range 4= low trust; 16 = high trust)   | 0.094 (0.033)                          |
|                                      | Generalized Trust   | 0.081 (0.030)                          |
|                                      |   |  |
| Governance/                          | Obligation to Participate in Research   | 0.217 (<0.001)                         |
| Obligation                           | Confidence in current governance (index)  |  |
|                                      | (Range: 1 = Low confidence; 4 = high confidence)  | 0.393 (<0.001)                         |
|                                      | Privacy Index   |  |
|                                      | (Range: 1= low privacy concerns; 4 = high privacy concerns)                             | -0.276 (0.002)                         |
| Privacy                              | Privacy*My health insurer could use information against me                              |  |
| Tilvacy                              | (interaction term)  | 0.298 (0.030)                          |
|                                      |   |  |
|                                      | My health insurer could use my information against me                                   | -0.063 (0.470)                         |
| Permission                           | I would like to give permission for health information to be shared in a network        | 0.116 (0.001)                          |
|                                      | HELWOIK   | 0.110 (0.001)                          |
| Notification                         | I would like to be notified if my health information is shared                          | -0.090 (0.012)                         |
| OLS stanuias regression              | a w/ Ronforroni correction: inclusion n=0.05/k, exclusion n=0.05; h*= Standardized heta | , ,                                    |

| Factors ass<br>networks <sup>1</sup> | sociated with comfort with information sharing  | b* (p value)<br>R <sup>2</sup> = 0.426 |
|--------------------------------------|---|--|
|                                      | B.A. or higher  | REF                                    |
| <b>Education</b>                     | Some college  | 0.009 (0.773)                          |
|                                      | High school or less   | -0.110 (0.003)                         |
|                                      | Health System Trust Index   |  |
| Trust                                | (Range 4= low trust; 16 = high trust)   | 0.094 (0.033)                          |
|                                      | Generalized Trust   | 0.081 (0.030)                          |
| Governance/                          | Obligation to Participate in Passarch   | 0.217 (~0.001)                         |
|                                      | Obligation to Participate in Research   | 0.217 (<0.001)                         |
| Obligation                           | Confidence in current governance (index) (Range: 1 = Low confidence; 4 = high confidence) | 0.393 (<0.001)                         |
|                                      | Privacy Index   | 0.000 ( 10.001)                        |
|                                      | (Range: 1= low privacy concerns; 4 = high privacy concerns)                               | -0.276 (0.002)                         |
| <u> </u>                             | Privacy*My health insurer could use information against me                                | , ,                                    |
| Privacy                              | (interaction term)  | 0.298 (0.030)                          |
|                                      | My booth incurred could use my information equipot me                                     | 0.062 (0.470)                          |
|                                      | My health insurer could use my information against me                                     | -0.063 (0.470)                         |
| Permission                           | I would like to give permission for health information to be shared in a network          | 0.116 (0.001)                          |
| Notification                         | I would like to be notified if my health information is shared                            | -0.090 (0.012)                         |
| OL C atapyriae regression            | Would like to be notified if my fleatiff information is strated                           | -0.030 (0.012)                         |

| Factors ass<br>networks <sup>1</sup> | sociated with comfort with information sharing                           | b* (p value)<br>R <sup>2</sup> = 0.426 |
|--------------------------------------|--|--|
|                                      | B.A. or higher   | REF                                    |
| <b>Education</b>                     | Some college   | 0.009 (0.773)                          |
|                                      | High school or less  | -0.110 (0.003)                         |
|                                      | Health System Trust Index  |  |
| Trust                                | (Range 4= low trust; 16 = high trust)                                    | 0.094 (0.033)                          |
|                                      | Generalized Trust  | 0.081 (0.030)                          |
|                                      |  |  |
| Governance/                          | Obligation to Participate in Research                                    | 0.217 (<0.001)                         |
| Obligation                           | Confidence in current governance (index)                                 |  |
|                                      | (Range: 1 = Low confidence; 4 = high confidence)                         | 0.393 (<0.001)                         |
|                                      | Privacy Index  |  |
|                                      | (Range: 1= low privacy concerns; 4 = high privacy concerns)              | -0.276 (0.002)                         |
| Privacy                              | Privacy*My health insurer could use information against me               |  |
| FIIVACY                              | (interaction term)   | 0.298 (0.030)                          |
|                                      |  | 0.000 (0.470)                          |
|                                      | My health insurer could use my information against me                    | -0.063 (0.470)                         |
| Permission                           | I would like to give permission for health information to be shared in a | 0.440 (0.004)                          |
|                                      | network  | 0.116 (0.001)                          |
| Notification                         | I would like to be notified if my health information is shared           | -0.090 (0.012)                         |
| OL C atamyriaa raamaaaiar            | Would like to be notified if my fleatiff information is strated          | -0.090 (0.012)                         |

# Is the public comfortable with being a part of information sharing networks?

- Not really
- No distinction between quality improvement and research
- People who are more comfortable:
  - Higher levels of education
  - Higher confidence in governance; belief in obligation to participate in research
  - Higher levels of trust
  - Not concerned about harm
- Notification and consent are related to comfort



Study 2: Does current policy align with public comfort?



# **Preferences for notification**

(NORC AmeriSpeak Panel (2019); n=2,157)



Spector-Bagdady K, Trinidad G, Kardia S, Krenz CD, Nong P, Raj M, Platt JE. Reported Interest in Notification Regarding Use of Health Information and Biospecimens. *JAMA*. 2022 Aug 2;328(5):474-6.

12 combinations

| For you, how true are the following statements  I would like to be notified about [A] using my [B] [C].  (4-point Likert scale, Range: 1= Not True; 4= Very True) |               |                    |     |
|---|---------------|--------------------|-----|
| Α   | В             | С                  |     |
| Commercial companies  | Identified    | Biospecimens       | 3.4 |
| Commercial companies  | De-identified | Biospecimens       | 2.9 |
| Commercial companies  | Identified    | Health information | 3.4 |
| Commercial companies  | De-identified | Health information | 3.0 |
| Quality Analysts  | Identified    | Biospecimens       | 3.3 |
| Quality Analysts  | De-identified | Biospecimens       | 2.7 |
| Quality Analysts  | Identified    | Health information | 3.3 |
| Quality Analysts  | De-identified | Health information | 2.7 |
| University researchers  | Identified    | Biospecimens       | 3.4 |
| University researchers  | De-identified | Biospecimens       | 2.8 |
| University researchers  | Identified    | Health information | 3.4 |
| University researchers  | De-identified | Health information | 2.8 |

- People would like to be notified about all uses/users
- Preference is stronger for identified v. deidentified
- No difference between QI and Research
- No difference between health information and biospecimens

| For you, how true are the following statements  I would like to be notified about [A] using my [B] [C].  (4-point Likert scale, Range: 1= Not True; 4= Very True) |               |                    |     |
|---|---------------|--------------------|-----|
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| Commercial companies  |               | Biospecimens       | 3.4 |
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| Quality Analysts  | Identified    | Health information | 3.3 |
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| University researchers  | Identified    | Biospecimens       | 3.4 |
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<sup>\*</sup>Midpoint = 2.5

| For you, how true are the following in t | Mean<br>(Range 1-<br>4) |                    |     |
|--|-------------------------|--------------------|-----|
| Α  | В                       | С                  |     |
| Commercial companies   | Identified              | Biospecimens       | 3.4 |
| Commercial companies   | De-identified           | Biospecimens       | 2.9 |
| Commercial companies   | Identified              | Health information | 3.4 |
| Commercial companies   | De-identified           | Health information | 3.0 |
| Quality Analysts   | Identified              | Biospecimens       | 3.3 |
| Quality Analysts   | De-identified           | Biospecimens       | 2.7 |
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| Quality Analysts   | De-identified           | Health information | 2.7 |
| University researchers   | Identified              | Biospecimens       | 3.4 |
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| Commercial companies  | Identified    | Health information | 3.4 |
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| Quality Analysts  | De-identified | Biospecimens       | 2.7 |
| Quality Analysts  | Identified    | Health information | 3.3 |
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| University researchers  | Identified    | Biospecimens       | 3.4 |
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| University researchers  | Identified    | Health information | 3.4 |
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- Preference is stronger for identified v. deidentified
- No difference between QI and Research
- No difference between health information and biospecimens

| For you, how true are the follow<br>I would like to be notified about<br>(4-point Likert scale, Range: 1= 1 | Mean<br>(Range 1-<br>4) |                    |     |
|---|-------------------------|--------------------|-----|
| Α   | В                       | С                  |     |
| Commercial companies  | Identified              | Biospecimens       | 3.4 |
| Commercial companies  | De-identified           | Biospecimens       | 2.9 |
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- People would like to be notified about all uses/users
- Preference is stronger for identified v. deidentified
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- No difference between health information and biospecimens

Study 3: Does it matter?





### SSM - Population Health

Volume 18, June 2022, 101092



# Discrimination, trust, and withholding information from providers: Implications for missing data and inequity

Paige Nong <sup>a</sup> ∠ ⋈, Alicia Williamson <sup>b</sup> ⋈, Denise Anthony <sup>a</sup>, Jodyn Platt <sup>c</sup> ⋈, Sharon Kardia <sup>a</sup>

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# Sample demographics

| Measure        | Unweighted n | Weighted % |
|----------------|--------------|------------|
| Sex            |              |            |
| Female         | 1036         | 48.2       |
| Male           | 993          | 51.8       |
| Age            |              |            |
| 18-29          | 242          | 16.3       |
| 30-44          | 599          | 26.0       |
| 45-59          | 526          | 27.5       |
| 60+            | 662          | 30.2       |
| Race/ethnicity |              |            |
| White          | 1180         | 63.8       |
| Black          | 321          | 11.9       |
| Hispanic       | 396          | 15.8       |
| Asian          | 48           | 3.8        |
| Other          | 84           | 4.7        |

| Measure                                   | Unweighted n            | Weighted % |
|---|-------------------------|------------|
| Ever withheld information from a provider |                         |            |
| Yes                                       | 617                     | 27.5       |
| No  | 1519                    | 72.5       |
| Experienced discrimination in the I       | nealthcare system       |            |
| Yes                                       | 425                     | 19.1       |
| No  | 1604                    | 81.0       |
| Low trust in providers' financial mo      | otivations              |            |
| Yes                                       | 357                     | 17.8       |
| No  | 1672                    | 82.2       |
| Low trust that providers disclose c       | onflicts of interest    |            |
| Yes                                       | 774                     | 37.5       |
| No  | 1255                    | 62.5       |
| Low trust that providers use health       | information responsibly |            |
| Yes                                       | 299                     | 14.1       |
| No  | 1730                    | 85.9       |
| Low trust in providers generally          |                         |            |
| Yes                                       | 258                     | 12.3       |
| No  | 1771                    | 87.7       |

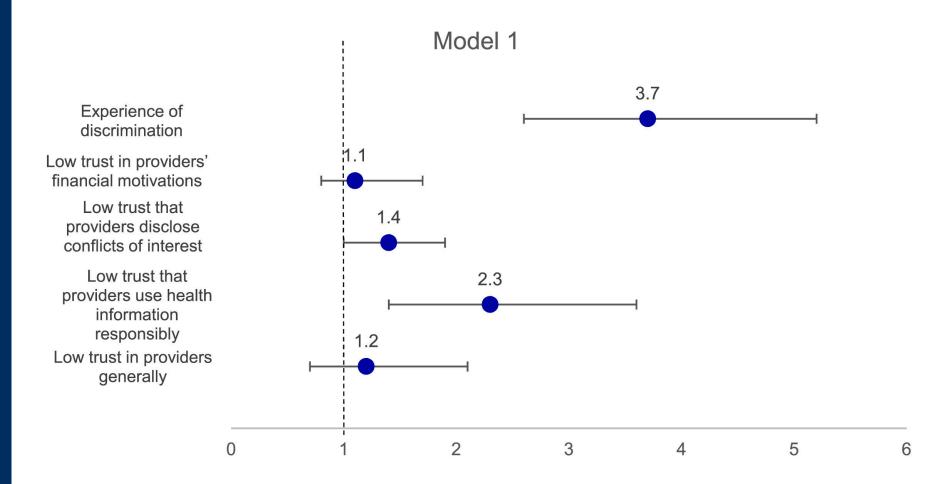


Fig. 1. Odds ratios [95% CI] from weighted multivariable logistic regression of withholding information from providers on experiences of discrimination and low trust in providers, (n = 2,029).

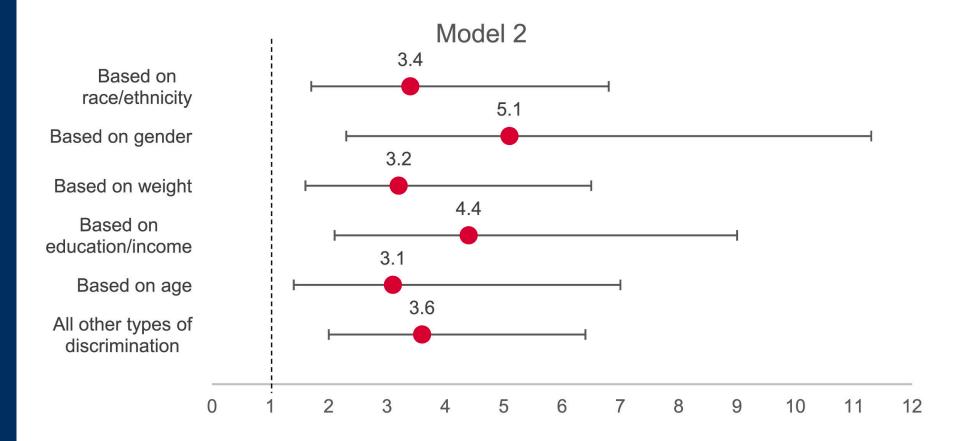


Fig. 2. Odds ratios [95% CI] from weighted multivariable logistic regression of withholding information from providers on five most common experiences of discrimination (n = 2,029).

#### What do the three studies tell us?

- Inclusion and respect as mechanisms of trust
- Misalignment of policies for notification and public preferences
- Role for measuring and monitoring trust and inequity



### Things we know about trust (and why it matters)

- Familiarity fosters trust (Luhmann, 2000; Meyer S, Ward P, Coveney J, Rogers W., 2008; Giddens 1991)
- Meeting (or exceeding) expectations fosters trust (Möllering, 2005; Hsu et al, 2007)
- Trust, Mistrust, and Distrust are based on experience (Griffith, 2020; Armstrong (var); LaVeist (var))
- Trust is relational, and dynamic (not a Field of Dreams) (Schilke, Reimann, Cook, 2021)
- Trust is multi-dimensional (e.g., competency, integrity, fidelity) (Hall, 2001; Platt et al. 2018, Raj, 2019)
- Related to risk, uncertainty, power, vulnerability, autonomy (Luhmann, Baier, Giddens, Hall)
- Trust provides a limited license

### Synthesizing the literature





#### Fifty Years of Trust Research in Health Care: A Synthetic Review

LAUREN A. TAYLOR,\* PAIGE NONG,† and JODYN PLATT‡

\*NYU Grossman School of Medicine, New York, USA; †University of Michigan School of Public Health, Ann Arbor, USA; ‡University of Michigan Medical School, Ann Arbor, USA

#### Measuring trust: Can there be only one?



- Lack of consensus around single measure(s)
- Meaning of trust is contingent on context and on who is trusting whom

#### The use cases



https://academyhealth.org/about/programs/advancing-research-trust





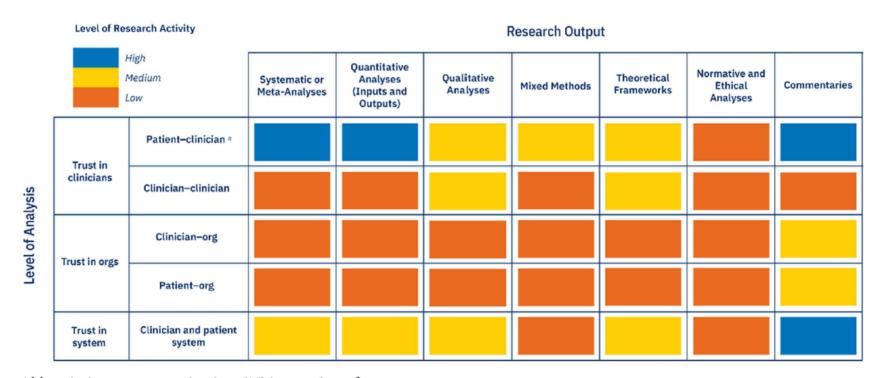


#### **Attributes of trust**

```
fidelity fidelity logic confidentiality honesty caring integrity authenticity global confidence empathy comfort equity trust rust competency
```

Figure 2. Quantity of Research Activity Among Trust Subliteratures.

#### Quantity of Research Activity



Abbreviation: org, organization. <sup>a</sup>This was the reference group.

### In survey research



- Patient trust >> other types of trust
- Trust as independent variable >> Trust as dependent variable

### Measures of trust: "Case study" examples



- Physicians' trust in their patients (Thom)
- Physician trust in organizations (Linzer)
- Patient trust in their clinicians
  - ACES/ PCAS (Safran)
  - Wake Forest Physician Trust Scale (Hall)
- Trust in the medical profession (various)
- Medical mistrust index (LaVeist)

These measures listed as a point of departure, not an endorsement

### Checks and balances based in reality

6-step measurement process

Who is trusting?

In whom?

In what context?

Defining trust?

Self-reflection

Reality check

Will measurement...

...answer my question?

Reality check

What will I do with this information?

Is it actionable?

Do methods match the query?

Reality check



#### 6-step measurement process

## 1. Who is trusting?

- Patient
- Public
- Physician
- Clinician

#### 2. In whom?

- Patient/ Public
- Physician/ Clinician
- Organization
- System
- Profession

#### 3. For what?

- Quality care
- Competent care
- Improve health outcomes
- Good management
- Caring

#### 6-step measurement process

# 4. How would you describe trust in this context?

• Is it more than reliance?

Authenticity
Communication
Confidentiality
Competency
Confidence
Caring
Comfort

Empathy
Equity
Fidelity
Global Trust
Honesty/ Integrity
Logic
Reliability

#### 6-step measurement process

#### 5. Critical self-reflection

 Is the process of measurement design inclusive of stakeholder perspectives? Are appropriate voices represented?

- 6. How much real estate and/or time do you have to give to this?
- Brief questionnaire on job satisfaction survey?
- Anticipating organizational change?
- •Response to incident?



### Will the survey answer my question?

#### Does the measure Luse...

- ...evaluate the relationship(s) of interest in the appropriate context?
- ...assess the elements (i.e., requirements, attributes, principles, or meaning) you decided were important?
- ...provide useful information to solve a problem or answer your question of interest?

#### How will I implement the study?

- How will I develop support?
- Do I have the time and resources?

#### What will I do with the information?

#### 1. Is it actionable?

- Is the organization (or "audience" prepared?
- What is my (or my organization's) commitment to evaluating trust over time? To building or repairing trust?

### 2. Do the methods match?

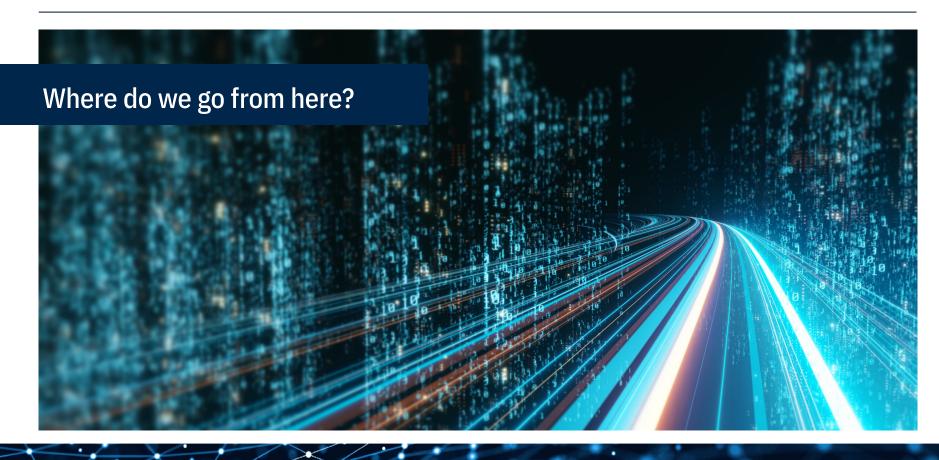
 Does the survey question(s) I'm using measure what I'm interested in understanding?

#### 3. Reality check

•Will a <u>survey</u> answer the questions I have about trust in my organization? Am I better off doing interviews, focus groups, or using another method?



### **Looking ahead**



### **Policy issue**



Our digital world will mirror the challenges, biases, and inequity in our three-dimensional world



### Focus on building trust

#### Large systems can become

### too big to care

#### Trust as a system requirement

Platt JE, Nong P. Too big to care: An ecosystem approach to earning and sustaining trust in health, JAMA Health Forum (forthcoming)
Taylor L, Nong P, Platt JE. 50 years of Trust Research Milbank Quarterly, (forthcoming)
Zink A, Taylor L, Nong P, Platt JE. Doctors Have to Trust Patients Not to Harm Them Too. Health Affairs Forefront (forthcoming)

- Familiarity fosters trust

  (Luhmann, 2000; Meyer S, Ward P, Coveney J, Rogers W.,
  2008: Giddens 1991)
- Trust, Mistrust, and Distrust are based on experience (Griffith, 2020; Armstrong (var); LaVeist (var))
- Trust is relational, and dynamic (Schilke, Reimann, Cook, 2021)
- Related to risk, uncertainty, power, vulnerability, autonomy (Luhmann, Baier, Giddens, Hall)
- Meeting (or exceeding) expectations fosters trust (Möllering, 2005; Hsu et al, 2007)

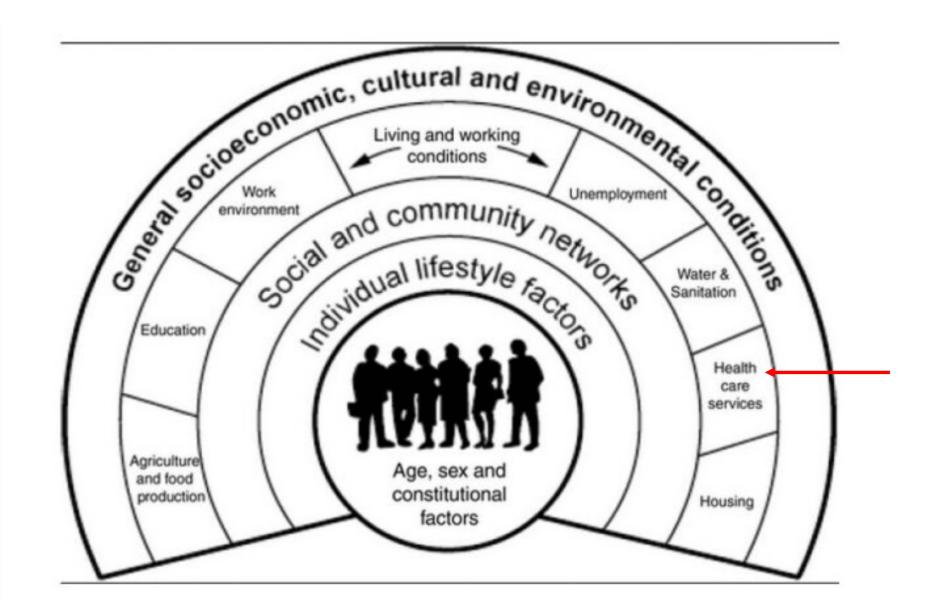
### **Trusting the public**

WORLD VIEW | 12 October 2021

## COVID lesson: trust the public with hard truths



When governments assume that people will panic, that exacerbates the pandemic.



### Gratitude as a key value

- Health Services Research
- Informatics
- Public health
- Anti-racism
- Genetics
- Sociology
- Law
- Communications
- Sociotechnical systems

- Ethics
- Design
- Business/ Industry
- · Emergency medicine
- Pediatrics
- Nephrology
- Health behavior/ health education
- Community engagement

- Data Science
- Statistics
- Social work
- · Precision health
- Anthropology
- Philosophy
- Radiation oncology / Medical Physics
- You!

