

6.A. HISTORICALLY UNDERUTILIZED BUSINESS SUPPORTING SCHEDULE

81st Regular Session, Agency Submission, Version 1
Automated Budget and Evaluation System of Texas (ABEST)

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Agency Code: **537** Agency: **State Health Services, Department of**

COMPARISON TO STATEWIDE HUB PROCUREMENT GOALS

A. Fiscal Year 2006 - 2007 HUB Expenditure Information

Statewide HUB Goals	Procurement Category	HUB Expenditures FY 2006			Total Expenditures FY 2006	HUB Expenditures FY 2007			Total Expenditures FY 2007
		% Goal	% Actual	Actual \$		% Goal	% Actual	Actual \$	
11.9%	Heavy Construction	11.9 %	0.0%	\$0	\$0	11.9 %	0.0%	\$0	\$0
26.1%	Building Construction	26.1 %	0.3%	\$1,719	\$512,186	26.1 %	1.9%	\$6,004	\$318,092
57.2%	Special Trade Construction	57.2 %	9.4%	\$1,168,428	\$12,473,014	57.2 %	22.5%	\$3,386,821	\$15,052,004
20.0%	Professional Services	20.0 %	4.5%	\$768,744	\$17,113,130	20.0 %	5.0%	\$795,552	\$15,843,176
33.0%	Other Services	33.0 %	28.2%	\$13,947,397	\$49,407,311	33.0 %	33.7%	\$17,659,541	\$52,387,252
12.6%	Commodities	12.6 %	4.5%	\$8,040,870	\$176,894,939	12.6 %	7.2%	\$12,561,016	\$174,233,259
	Total Expenditures		9.3%	\$23,927,158	\$256,400,580		13.3%	\$34,408,934	\$257,833,783

B. Assessment of Fiscal Year 2006 - 2007 Efforts to Meet HUB Procurement Goals

Attainment:

The agency exceeded the Other Services goals in FY 2007. The agency did not attain or exceed any other statewide goals in FY 2006 or FY 2007.

Applicability:

FY 2006 and FY 2007, Heavy Construction was not applicable to agency operations. Strategies or Programs related to Building Construction were significantly limited.

Factors Affecting Attainment:

Geographical location of state Mental Health facilities is a major factors preventing DSHS from achieving "Special Trade" and "Building Construction" statewide goals for both FYs 2006 and 2007. The limited number of HUB certified medical professionals continues to impact the ability achieve departments to the "Professional Services" Goal. Large volume based pharmaceutical offers minimize the opportunities for HUB vendors affecting the "Commodities" category. Of the \$256,400,580 eligible HUB expenditures in FY 2006, approximately \$109 million or 42% were for pharmaceuticals and offered no opportunity for HUB participation. Of the \$257,833,783 eligible HUB expenditures in FY 2007, approximately \$103 million or 47% were for pharmaceuticals and offered no opportunity for HUB participation.

"Good-Faith" Efforts:

DSHS made the following good faith efforts to comply with statewide HUB procurement goals per Texas Administrative Code (TAC), Sec.20.13(d): Ensured that contract specifications and terms reflected actual requirements, were clear, and did not impose unreasonable or unnecessary requirements; sponsored and/or participated in over 75 Economic Opportunity Forums (EOF); sponsored/attended internal Forums wherein HUBs could meet face-to-face with purchasing decision makers and prime contractors; HUB vendor lists, included in applicable solicitation; co-sponsored HUB Vendor Fair; prepared and distributed information on procurement procedures to encouraged participation in agency contracts by all businesses; established a Mentor/Protege program; active participation in HUB Discussion Work Group (Outreach Subcommittee); established Memorandums of Cooperation (MOC) between the TX Assoc. of African American and TX Assoc. of Mexican American Chambers of Commerce, and encouraged/assisted qualified minority/women owned businesses to become certified.